The King depicted in serious scholarly works is far too interesting to be encased in such a didactic legend. King was a controversial leader who challenged authority and who once applauded what he called “creative maladjusted nonconformity.” He should not be transformed into a simplistic image designed to offend no one—a black counterpart to the static, heroic myths that have embalmed George Washington as the Father of His Country and Abraham Lincoln as the Great Emancipator.

One aspect of the emerging King myth has been the depiction of him in the mass media, not only as the preeminent leader of the civil rights movement, but also as the initiator and sole indispensable element in the southern black struggles of the 1950s and 1960s. As in other historical myths, a Great Man is seen as the decisive factor in the process of social change, and the unique qualities of a leader are used to explain major historical events. The King myth departs from historical reality because it attributes too much to King’s exceptional qualities as a leader and too little to the impersonal, large-scale social factors that made it possible for King to display his singular abilities on a national stage. Because the myth emphasizes the individual at the expense of the black movement, it not only exaggerates King’s historical importance but also distorts his actual, considerable contribution to the movement.

A major example of this distortion has been the tendency to see King as a charismatic figure who single-handedly directed the course of the civil rights movement through the force of his oratory. The charismatic label, however, does not adequately define King’s role in the southern black struggle. The term charisma has traditionally been used to describe the godlike, magical qualities possessed by certain leaders. Connotations of the term have changed, of course, over the years. In our more secular age, it has lost many of its religious connotations and now refers to a wide range of leadership styles that involve the capacity to inspire—usually through oratory—emotional bonds between leaders and followers. Arguing that King was not a charismatic leader, in the broadest sense of the term, becomes somewhat akin to arguing that he was not a Christian, but emphasis on King’s charisma obscures other important aspects of his role in the black movement. To be sure, King’s oratory was exceptional and many people saw King as a divinely inspired leader, but King did not receive and did not want the kind of unquestioning support that is often associated with charismatic leaders. Movement activists instead saw him as the most prominent among many outstanding movement strategists, tacticians, ideologues, and institutional leaders.

King undoubtedly recognized that charisma was one of many leadership
qualities at his disposal, but he also recognized that charisma was not a sufficient basis for leadership in a modern political movement enlisting numerous self-reliant leaders. Moreover, he rejected aspects of the charismatic model that conflicted with his sense of his own limitations. Rather than exhibiting unyielding confidence in his power and wisdom, King was a leader full of self-doubts, keenly aware of his own limitations and human weaknesses. He was at times reluctant to take on the responsibilities suddenly and unexpectedly thrust upon him. During the Montgomery bus boycott, for example, when he worried about threats to his life and to the lives of his wife and child, he was overcome with fear rather than confident and secure in his leadership role. He was able to carry on only after acquiring an enduring understanding of his dependence on a personal God who promised never to leave him alone.2

Moreover, emphasis on King's charisma conveys the misleading notion of a movement held together by spellbinding speeches and blind faith rather than by a complex blend of rational and emotional bonds. King's charisma did not place him above criticism. Indeed, he was never able to gain mass support for his notion of nonviolent struggle as a way of life, rather than simply a tactic. Instead of viewing himself as the embodiment of widely held Afro-American racial values, he willingly risked his popularity among blacks through his steadfast advocacy of nonviolent strategies to achieve radical social change.

He was a profound and provocative public speaker as well as an emotionally powerful one. Only those unfamiliar with the Afro-American clergy would assume that his oratorical skills were unique, but King set himself apart from other black preachers through his use of traditional black Christian idiom to advocate unconventional political ideas. Early in his life King became disillusioned with the unbridled emotionalism associated with his father's religious fundamentalism, and, as a thirteen year old, he questioned the bodily resurrection of Jesus in his Sunday school class.3 His subsequent search for an intellectually satisfying religious faith conflicted with the emphasis on emotional expressiveness that pervades evangelical religion. His preaching manner was rooted in the traditions of the black church, while his subject matter, which often reflected his wide-ranging philosophical interests, distinguished him from other preachers who relied on rhetorical devices that manipulated the emotions of listeners. King used charisma as a tool for mobilizing black communities, but he always used it in the context of other forms of intellectual and political leadership suited to a movement containing many strong leaders.

Recently, scholars have begun to examine the black struggle as a locally based mass movement, rather than simply a reform movement led by national civil rights leaders.4 The new orientation in scholarship indicates that King's role was different from that suggested in King-centered biographies and journalistic accounts.5 King was certainly not the only significant leader of the civil rights movement, for sustained protest movements arose in many southern communities in which King had little or no direct involvement.

In Montgomery, for example, local black leaders such as E. D. Nixon, Rosa Parks, and Jo Ann Robinson started the bus boycott before King became the leader of the Montgomery Improvement Association. Thus, although King inspired blacks in Montgomery and black residents recognized that they were fortunate to have such a spokesperson, talented local leaders other than King played decisive roles in initiating and sustaining the boycott movement.

Similarly, the black students who initiated the 1960 lunch counter sit-ins admired King, but they did not wait for him to act before launching their own movement. The sit-in leaders who founded the Student Nonviolent Coordinating Committee (SNCC) became increasingly critical of King's leadership style, linking it to the feelings of dependency that often characterize the followers of charismatic leaders.6 The essence of SNCC's approach to community organizing was to instill in local residents the confidence that they could lead their own struggles. A SNCC organizer failed if local residents became dependent on his or her presence; as the organizers put it, their job was to work themselves out of a job. Though King influenced the struggles that took place in the Black Belt regions of Mississippi, Alabama, and Georgia, those movements were also guided by self-reliant local leaders who occasionally called on King's oratorical skills to galvanize black protestors at mass meetings while refusing to depend on his presence.

If King had never lived, the black struggle would have followed a course of development similar to the one it did. The Montgomery bus boycott would have occurred, because King did not initiate it. Black students probably would have rebelled—even without King as a role model—for they had sources of tactical and ideological inspiration besides King. Mass activism in southern cities and voting rights efforts in the deep South were outgrowths of large-scale social and political forces, rather than simply consequences of the actions of a single leader. Though perhaps not as quickly and certainly not as peacefully nor with as universal a significance, the black movement would probably have achieved its major legislative victories without King's leadership, for the southern Jim Crow system was a regional anachronism, and the forces that undermined it were inexorable.
To what extent, then, did King’s presence affect the movement? Answering that question requires us to look beyond the usual portrayal of the black struggle. Rather than seeing an amorphous mass of discontented blacks acting out strategies determined by a small group of leaders, we would recognize King as a major example of the local black leadership that emerged as black communities mobilized for sustained struggles. If not as dominant a figure as sometimes portrayed, the historical King was nevertheless a remarkable leader who acquired the respect and support of self-confident, grass-roots leaders, some of whom possessed charismatic qualities of their own. Directing attention to the other leaders who initiated and emerged from those struggles should not detract from our conception of King’s historical significance; such movement-oriented research reveals King as a leader who stood out in a forest of tall trees.

King’s major public speeches—particularly the “I Have a Dream” speech—have received much attention, but his exemplary qualities were also displayed in countless strategy sessions with other activists and in meetings with government officials. King’s success as a leader was based on his intellectual and moral cogency and his skill as a conciliator among movement activists who refused to be simply King’s “followers” or “lieutenants.”

The success of the black movement required the mobilization of black communities as well as the transformation of attitudes in the surrounding society, and King’s wide range of skills and attributes prepared him to meet the internal as well as the external demands of the movement. King understood the black world from a privileged position, having grown up in a stable family within a major black urban community; yet he also learned how to speak persuasively to the surrounding white world. Alone among the major civil rights leaders of his time, King could not only articulate black concerns to white audiences, but could also mobilize blacks through his day-to-day involvement in black community institutions and through his access to the regional institutional network of the black church. His advocacy of nonviolent activism gave the black movement invaluable positive press coverage, but his effectiveness as a protest leader derived mainly from his ability to mobilize black community resources.

Analyses of the southern movement that emphasize its nonrational aspects and expressive functions over its political character explain the black struggle as an emotional outburst by discontented blacks, rather than recognizing that the movement’s strength and durability came from its mobilization of black community institutions, financial resources, and grass-roots leaders. The values of southern blacks were profoundly and permanently transformed not only by King, but also by involvement in sustained protest activity and community-organizing efforts, through thousands of mass meetings, workshops, citizenship classes, freedom schools, and informal discussions. Rather than merely accepting guidance from above, southern blacks were resocialized as a result of their movement experiences.

Although the literature of the black struggle has traditionally paid little attention to the intellectual content of black politics, movement activists of the 1960s made a profound, though often ignored, contribution to political thinking. King may have been born with rare potential, but his most significant leadership attributes were related to his immersion in, and contribution to, the intellectual ferment that has always been an essential part of Afro-American freedom struggles. Those who have written about King have too often assumed that his most important ideas were derived from outside the black struggle—from his academic training, his philosophical readings, or his acquaintance with Gandhian ideas. Scholars are only beginning to recognize the extent to which his attitudes and those of many other activists, white and black, were transformed through their involvement in a movement in which ideas disseminated from the bottom up as well as from the top down.

Although my assessment of King’s role in the black struggles of his time reduces him to human scale, it also increases the possibility that others may recognize his qualities in themselves. Idolizing King lessens one’s ability to exhibit some of his best attributes or, worse, encourages one to become a debunker, emphasizing King’s flaws in order to lessen the inclination to exhibit his virtues. King himself undoubtedly feared that some who admired him would place too much faith in his ability to offer guidance and to overcome resistance, for he often publicly acknowledged his own limitations and mortality. Near the end of his life, King expressed his certainty that black people would reach the Promised Land whether or not he was with them. His faith was based on an awareness of the qualities that he knew he shared with all people. When he suggested his own epitaph, he asked not to be remembered for his exceptional achievements—his Nobel Prize and other awards, his academic accomplishments; instead, he wanted to be remembered for giving his life to serve others, for trying to be right on the war question, for trying to feed the hungry and clothe the naked, for trying to love and serve humanity. “I want you to say that I tried to love and serve humanity.” Those aspects of King’s life did not require charisma or other superhuman abilities.

If King were alive today, he would doubtless encourage those who celebrate his life to recognize their responsibility to struggle as he did for a more just and peaceful world. He would prefer that the black movement be re-
membered not only as the scene of his own achievements, but also as a setting that brought out extraordinary qualities in many people. If he were to return, his oratory would be unsettling and intellectually challenging rather than remembered diction and cadences. He would probably be the unpopular social critic he was on the eve of the Poor People's Campaign rather than the object of national homage he became after his death. His basic message would be the same as it was when he was alive, for he did not bend with the changing political winds. He would talk of ending poverty and war and of building a just social order that would avoid the pitfalls of competitive capitalism and repressive communism. He would give scant comfort to those who condition their activism upon the appearance of another King, for he recognized the extent to which he was a product of the movement that called him to leadership.

The notion that appearances by Great Men (or Great Women) are necessary preconditions for the emergence of major movements for social changes reflects not only a poor understanding of history, but also a pessimistic view of the possibilities for future social change. Waiting for the Messiah is a human weakness that is unlikely to be rewarded more than once in a millennium. Studies of King’s life offer support for an alternative optimistic belief that ordinary people can collectively improve their lives. Such studies demonstrate the capacity of social movements to transform participants for the better and to create leaders worthy of their followers.

PART IX

LEADING INDIVIDUALS

Leadership is, in essence, a process: a series of actions and interactions among leaders and followers which lead to the attainment of group goals. A leader who aspires to be an effective leader must be proficient in this process. The next three parts of this volume (Leading Individuals, Leading Groups, The Skills of a Leader) are dedicated to exploring the means by which leaders and followers can succeed in positively affecting the outcome of group efforts.

Although leadership is, almost by definition, a group phenomenon, at base it is a matter of individual leaders interacting with individual followers. Thus, before we turn to the group dynamics of the process, it is important to understand how this individual aspect of the leadership process operates. One of the most important challenges facing any leader is how to meld individual followers into a smoothly working whole, dedicated to the accomplishment of group objectives. The following readings address this problem. Both selections are drawn from the same source: Richard L. Hughes, Robert C. Girnett, and Gordon J. Curphy’s excellent leadership text, Leadership: Enhancing the Lessons of Experience. In the first reading, Hughes et al. summarize the most important thinking on the motivation of followers. The following selection explores the related topic of the dynamics of power and influence among leaders and followers.